

Dear Customers

Firstly a huge thank you for choosing Marsden Bassoon Reeds! I hope you enjoy using them and will continue to do so for many years.

I'm writing to you for a couple of reasons.

Firstly we are all aware of the current problems with inflation and transport and sadly the reed making sector has not proved immune from this. The cost of my cane and packaging has risen

substantially of late; part of this is being a victim of my own success which means I am having to order cane in larger quantities and subsequently it now attracts a customs import charge which pushes the cost up even further. Those of you who have used my reeds for many years will be aware that my prices have barely changed. Also the fact that my reeds are priced well below the cost of a similar product from other suppliers has created a situation where sadly, as I have been led to believe, my reeds are occasionally being bought by some on a 'wholesale' basis and sold on and this affects other customers by slowing down delivery times. My intention has always been to supply direct to the player at the most reasonable rates, and I hope that this will always be the case.

So sadly from 1st May this year my prices will rise to £14 per reed with the introductory offer rising to £20; I hope that this will still provide excellent value and these changes will mean my reeds are still less expensive than anything comparable, especially given that I test and prepare all orders to customers' individual requirements.

Seat-straps will also increase in price to £35.

I hope that these measures will also facilitate my ability to process and deliver orders within 14 days which is always my intention. Deliveries are actually often processed more quickly but sometimes I am away on tour with WNO or other orchestras so please always order well in advance.

Once again thank you for your custom and I hope you will continue to use Marsden Bassoon Reeds, the truly personal bassoon reed service.

Steve Marsden

